## **REVENUE ESTIMATING CONFERENCE**

March 9, 2018

|                                       |               |               | % Change      | REC        | % Change      | REC        | % Change        | REC          | % Change      | REC            | % Change        |
|---------------------------------------|---------------|---------------|---------------|------------|---------------|------------|-----------------|--------------|---------------|----------------|-----------------|
|                                       |               |               | FY 17 vs.     | FY 18      | FY 18 Est.    | FY 19      | FY 19 Est.      | FY 18        | FY 18 Est.    | FY 19          | FY 19 Est.      |
|                                       | FY 16         | FY 17         | FY 16         | Estimate   | vs. FY 17     | Estimate   | vs. FY 18       | Estimate     | vs. FY 17     | Estimate       | vs. FY 18       |
| Tax Receipts                          | <u>Actual</u> | <u>Actual</u> | <u>Actual</u> | 11-Dec-17  | <u>Actual</u> | 11-Dec-17  | <b>Estimate</b> | 9-Mar-18     | <u>Actual</u> | 9-Mar-18       | <u>Estimate</u> |
| Personal Income Tax                   | \$4,355.5     | \$4,469.0     | 2.6%          | \$4,655.7  | 4.2%          | \$4,865.9  | 4.5%            | \$4,737.0    | 6.0%          | \$4,985.4      | 5.2%            |
| Sales/Use Tax                         | 2,810.5       | 2,812.3       | 0.1%          | 2,917.9    | 3.8%          | 3,018.4    | 3.4%            | 2,938.5      | 4.5%          | 3,039.3        | 3.4%            |
| Corporate Income Tax                  | 520.5         | 549.7         | 5.6%          | 592.8      | 7.8%          | 599.4      | 1.1%            | 564.8        | 2.7%          | 649.0          | 14.9%           |
| Inheritance Tax                       | 91.8          | 86.1          | -6.2%         | 88.8       | 3.1%          | 92.5       | 4.2%            | 85.4         | -0.8%         | 85.0           | -0.5%           |
| Insurance Premium Tax                 | 119.7         | 114.8         | -4.1%         | 107.9      | -6.0%         | 107.1      | -0.7%           | 117.3        | 2.2%          | 119.6          | 2.0%            |
| Beer Tax                              | 14.1          | 14.0          | -0.7%         | 14.1       | 0.7%          | 14.1       | 0.0%            | 14.0         | 0.0%          | 14.0           | 0.0%            |
| Franchise Tax                         | 52.1          | 53.8          | 3.3%          | 50.9       | -5.4%         | 50.7       | -0.4%           | 52.4         | -2.6%         | 51.5           | -1.7%           |
| Miscellaneous Tax                     | 1.5           | 1.4           | -6.7%         | 1.3        | -7.1%         | 1.2        | -7.7%           | 1.4          | 0.0%          | 1.4            | 0.0%            |
| Total Tax Receipts                    | \$7,965.7     | \$8,101.1     | 1.7%          | \$8,429.4  | 4.1%          | \$8,749.3  | 3.8%            | \$8,510.8    | 5.1%          | \$8,945.2      | 5.1%            |
| Other Descints                        |               |               |               |            |               |            |                 |              |               |                |                 |
| Other Receipts                        | 040.4         | 0440          |               | •••        | 24.224        | •••        | 2.20/           |              | 00 =0/        |                | 2.00/           |
| Institutional Payments Liquor Profits | \$12.1        | \$11.6        | -4.1%         | \$9.1      | -21.6%        | \$9.3      | 2.2%            | \$9.2        | -20.7%        | \$9.5          | 3.3%            |
|                                       | 112.3         | 116.1         | 3.4%          | 116.1      | 0.0%          | 116.1      | 0.0%            | 116.1        | 0.0%          | 116.1          | 0.0%            |
| Interest                              | 4.1           | 2.2           | -46.3%        | 2.0        | -9.1%         | 2.0        | 0.0%            | 2.0          | -9.1%         | 2.0            | 0.0%            |
| Fees                                  | 28.1          | 25.3          | -10.0%        | 25.2       | -0.4%         | 25.1       | -0.4%           | 23.8         | -5.9%         | 24.8           | 4.2%            |
| Judicial Revenue                      | 97.7          | 94.3          | -3.5%         | 97.4       | 3.3%          | 97.4       | 0.0%            | 97.4         | 3.3%          | 97.4           | 0.0%            |
| Miscellaneous Receipts                | 42.7          | 60.6          | 41.9%         | 43.8       | -27.7%        | 44.7       | 2.1%            | 60.2         | -0.7%         | 51.8           | -14.0%          |
| Total Other Receipts                  | \$297.0       | \$310.1       | 4.4%          | \$293.6    | -5.3%         | \$294.6    | 0.3%            | \$308.7      | -0.5%         | \$301.6        | -2.3%           |
|                                       |               |               |               |            |               |            |                 |              |               |                |                 |
| Gross Tax & Other Receipts            | \$8,262.7     | \$8,411.2     | 1.8%          | \$8,723.0  | 3.7%          | \$9,043.9  | 3.7%            | \$8,819.5    | 4.9%          | \$9,246.8      | 4.8%            |
|                                       |               |               |               |            |               |            |                 |              |               |                |                 |
| Accruals (Net)                        | \$14.2        | \$73.5        |               | \$-13.3    |               | \$8.6      |                 | \$-2.7       |               | \$28.9         |                 |
| Refund (Accrual Basis)                | \$-1,018.3    | \$-1,059.8    | 4.1%          | \$-1,108.5 | 4.6%          | \$-1,143.1 | 3.1%            | \$-1,177.4   | 11.1%         | \$-1,157.2     | -1.7%           |
| School Infras. Refunds (Accrual)      | -\$466.9      | -\$460.4      | -1.4%         | \$-473.0   | 2.7%          | \$-493.7   | 4.4%            | \$-479.3     | 4.1%          | \$-497.0       | 3.7%            |
| Total Net Receipts                    | \$6,791.7     | \$6,964.5     | 2.5%          | \$7,128.2  | 2.4%          | \$7,415.7  | 4.0%            | \$7,160.1    | 2.8%          | \$7,621.5      | 6.4%            |
| Total Net Receipts                    | φ0,/91./      | \$0,904.5     | 2.5 /6        | \$1,120.2  | 2.4 /0        | φ1,415.1   | 4.0 /           | \$7,100.1    | 2.0 /0        | Ψ1,021.5       | 0.4 /0          |
| Transfers (Accrual Basis)             |               |               |               |            |               |            |                 |              |               |                |                 |
| Lottery                               | \$85.5        | \$78.3        | -8.4%         | \$82.8     | 5.7%          | \$84.8     | 2.4%            | \$84.2       | 7.5%          | \$85.8         | 1.9%            |
| Taxpayer Trust Fund Trans.            | \$0.0         | \$0.0         | 0.470         | \$0.0      | 0.1 70        | \$0.0      | 2.170           | \$0.0        | 7.070         | \$0.0          | 1.070           |
| Other Transfers                       | 43.9          | 197.2         | 349.2%        | 26.5       | -86.6%        | 26.5       | 0.0%            | 26.5         | -86.6%        | 26.5           | 0.0%            |
| -                                     |               |               |               |            |               |            |                 |              |               |                |                 |
| Net Receipts Plus Transfers           | \$6,921.1     | \$7,240.0     | 4.6%          | \$7,237.5  | 0.0%          | \$7,527.0  | 4.0%            | \$7,270.8    | 0.4%          | \$7,733.8      | 6.4%            |
| Estimated Gambling Revenues           |               |               |               |            |               |            |                 |              |               |                |                 |
| Deposited To Other Funds              | \$287.1       | \$288.8       | 0.6%          | \$291.5    | 0.9%          | \$294.4    | 1.0%            | \$291.5      | 0.9%          | \$294.4        | 1.0%            |
|                                       | Ţ <b></b>     | +200.0        | 3.3,3         | <u> </u>   | 3.370         | 7=01       |                 | <del>+</del> | 0.070         | γ <b>=</b> 0 ι |                 |
| Interest Earned on Reserve Funds      | \$4.2         | \$6.1         | 45.2%         | \$6.0      | -1.6%         | \$6.0      | 0.0%            | \$6.0        | -1.6%         | \$6.0          | 0.0%            |
|                                       |               |               |               |            |               |            | ı               | EV 2022      | Catimata :    | 0.005.4        | 2.00/           |
|                                       |               |               |               |            |               |            |                 | Γ Y ∠U∠U     | Estimate>     | 8,035.4        | 3.9%            |

FY 2020 Estimate --> 8,035.4 3.9%

For the General Assembly balance sheet, the December REC FY 2018 and FY 2019 estimates have been adjusted for post-REC law changes (see reverse).

## **REVENUE ESTIMATING CONFERENCE**

**Net Receipts Plus Transfers** 

\$7,237.5

\$7,265.9

\$28.4

|                                      |             |             |             |             |                                  | REC              | Legislated    |                 |
|--------------------------------------|-------------|-------------|-------------|-------------|----------------------------------|------------------|---------------|-----------------|
|                                      |             |             |             |             |                                  | FY 18            | Changes       | Adjusted        |
| <b>Estimated Fiscal Impacts from</b> |             |             |             |             |                                  | Estimate         | Since         | REC             |
|                                      | 2/9/1       |             | 3/9/        |             | Tax Receipts                     | <u>11-Dec-17</u> | REC           | <u>Estimate</u> |
|                                      | REC Me      | •           | REC M       | •           | Personal Income Tax              | \$4,655.7        | \$56.6        | \$4,712.3       |
|                                      | <u>FY18</u> | <u>FY19</u> | <u>FY18</u> | <u>FY19</u> | Sales/Use Tax                    | 2,917.9          |               | 2,917.9         |
| H.R. 1 Tax Cuts & Jobs Act           | \$33.0      | \$148.0     | \$28.4      | \$152.0     |                                  |                  |               |                 |
| Bipartisan Budget Act of 2018 _      |             |             |             | \$36.3      | Corporate Income Tax             | 592.8            | -28.2         | 564.6           |
| Total _                              | \$33.0      | \$148.0     | \$28.4      | \$188.3     | Inheritance Tax                  | 88.8             |               | 88.8            |
|                                      |             |             |             |             | Insurance Premium Tax            | 107.9            | ************* | 107.9           |
|                                      |             |             |             |             | Beer Tax                         | 14.1             |               | 14.1            |
|                                      |             |             |             |             | Franchise Tax                    | 50.9             |               | 50.9            |
|                                      |             |             |             |             | Miscellaneous Tax                | 1.3              |               | 1.3             |
|                                      |             |             |             |             | Total Tax Receipts               | \$8,429.4        | \$28.4        | \$8,457.8       |
|                                      |             |             |             |             | Total Tax Necelpts               | ψ0,423.4         | Ψ20.4         | ψο,+57.0        |
|                                      |             |             |             |             | Other Receipts                   |                  |               |                 |
|                                      |             |             |             |             | Institutional Payments           | \$9.1            |               | \$9.1           |
|                                      |             |             |             |             | Liquor Profits                   | 116.1            |               | 116.1           |
|                                      |             |             |             |             | Interest                         | 2.0              |               | 2.0             |
|                                      |             |             |             |             | Fees                             | 25.2             |               | 25.2            |
|                                      |             |             |             |             | Judicial Revenue                 | 97.4             |               | 97.4            |
|                                      |             |             |             |             | Miscellaneous Receipts           |                  |               |                 |
|                                      |             |             |             |             | Total Other Receipts             | 43.8             | <u> </u>      | 43.8<br>\$293.6 |
|                                      |             |             |             |             | Total Other Necelpts             | \$293.6          | \$0.0         | \$293.0         |
|                                      |             |             |             |             | Gross Tax & Other Receipts       | \$8,723.0        | \$28.4        | \$8,751.4       |
|                                      |             |             |             |             | Accruals (Net)                   | \$-13.3          |               | \$-13.3         |
|                                      |             |             |             |             | Refund (Accrual Basis)           | \$-1,108.5       |               | \$-1,108.5      |
|                                      |             |             |             |             | School Infras. Refunds (Accrual) | \$-473.0         |               | \$-473.0        |
|                                      |             |             |             |             |                                  |                  |               |                 |
|                                      |             |             |             |             | Total Net Receipts               | \$7,128.2        | \$28.4        | \$7,156.6       |
|                                      |             |             |             |             | Transfers (Accrual Basis)        |                  |               |                 |
|                                      |             |             |             |             | Lottery                          | \$82.8           |               | \$82.8          |
|                                      |             |             |             |             | Taxpayer Trust Fund Transf.      | \$0.0            |               | \$0.0           |
|                                      |             |             |             |             | Other Transfers                  | \$26.5           |               | \$26.5          |

| REC        | Legislated  |                 |
|------------|-------------|-----------------|
| FY 19      | Changes     | Adjusted        |
| Estimate   | Since       | REC             |
| 11-Dec-17  | <u>REC</u>  | <u>Estimate</u> |
| \$4,865.9  | \$146.1     | \$5,012.0       |
| 3,018.4    |             | 3,018.4         |
|            |             |                 |
| 599.4      | 42.2        | 641.6           |
| 92.5       |             | 92.5            |
| 107.1      |             | 107.1           |
| 14.1       |             | 14.1            |
|            |             |                 |
| 50.7       |             | 50.7            |
| 1.2        | \$188.3     | 1.2             |
| \$8,749.3  | φ100.3      | \$8,937.6       |
|            |             |                 |
| \$9.3      |             | \$9.3           |
| 116.1      |             | 116.1           |
| 2.0        |             | 2.0             |
| 25.1       |             | 25.1            |
|            |             |                 |
| 97.4       |             | 97.4            |
| 44.7       | <b>CO O</b> | 44.7            |
| \$294.6    | \$0.0       | \$294.6         |
| \$9,043.9  | \$188.3     | \$9,232.2       |
|            |             |                 |
| \$8.6      |             | \$8.6           |
| \$-1,143.1 |             | \$-1,143.1      |
| \$-493.7   |             | \$-493.7        |
| \$7,415.7  | \$188.3     | \$7,604.0       |
| 7.,        | 7           | 7-,10           |
|            |             |                 |
| \$84.8     |             | \$84.8          |
| \$0.0      |             | \$0.0           |
| 26.5       |             | \$26.5          |
| \$7,527.0  | \$188.3     | \$7,715.3       |
|            |             |                 |